



AsaltaTechnologies™

Helping Businesses Globally to Increase Productivity & Revenue

Founded in year 2009

Last Update on 2018-03-19

Clients (few)





Asalta | ***HRM***
PAYROLL

A holistic Human Resource Management Software

HRM & Payroll Modules



Industries

- **Asalta HRM & Payroll**

- Best suited for Retail, Wholesale, Service sector business
- Business with multiple sub-companies

Modules

- **Dashboard**

- Highly customizable dashboard

- **Notification**

- Staff get notified when - Pay slip is generated, Leave, claim, Timesheet requests are approved/rejected.
- Admin gets notified when there is a new leave, claim, timesheet sent for approval

- **Employee**

- Admin/Employees can view all their relevant information in the system
- Employee directory

Modules (continued)

- **Commission Management**

- Highly customizable and flexible commission module
- Sliding scale commission
- Fixed commission
- Deductions
- Points
- Commission can be integrated with POS for automated commission computations.
 - Commissions can be sent for approvals before sending for payroll

Modules (continued)

- Rostering Management
 - Highly customizable and flexible Roster module
 - Staffs can be rostered for various branches
 - Various facilities, Events and shifts
 - Roster can be defined by Skill set, pre-set roster
 - Set Roster availability
 - Staff notified on Roster schedules
 - Set Roster day off for staff
 - Move staff easily between branches

Modules (continued)

- Time Management
 - Staff timing can be managed by various ways on Asalta HRM
 - Manual update of Time Sheet
 - Clock In/Out – using ID scanner, Scan barcode of ID card
 - Track punctuality of staff arrival
 - Biometric reader (coming soon)
 - (thumb print reader, Access card reader)
 - Face recognition (coming soon)
 - Use a tablet or phone on the location and staffs look at the device to Clock In/Out

Modules (continued)

- **Claims Management**
 - Use the Phone app, take pic and upload for submitting claims
 - Eliminate duplicate claims
 - Send claims for multiple level of approvals or just one approval
- **Leave Management**
 - Highly sophisticated leave management yet very user friendly system
 - Carry forward leaves

Modules (continued)

- Leave Management (continued)
 - Time Off In Lieu (TOIL)
 - Multi level approval
 - Auto leave Increments
 - Custom Leave entitlements
 - Urgent leave with conditions
- Payroll Management
 - Flexible Payroll module with Pay slip in compliance to MOM guidelines

Modules (continued)

- Below are some upcoming NEW modules to be added in by next quarter. This will be available free for current customers
- Performance Review
- Employee Progression
 - Track Employee progression throughout the life cycle with the company
 - Set different levels and conditions that auto fulfill
- Web forms for Employee Surveys
 - Create dynamic forms to survey staffs on the go
- Employee 360° Surveys
 - Get to know how employee from the eyes of other employees who with them using customised Surveys.

Asalta Integrations

- Third party POS Integration
- Integrations with Other systems



OTHERS

Pricing

ESSENTIAL

\$18 / mth for **10** staff

\$4 / staff / mth thereafter

- ✓ Employee Database
- ✓ Employee Accounts
- ✓ Payroll Processing
- ✓ Leave Management
- ✓ Claims Management
- ✓ 3rd Party Integrations

PROFESSIONAL

\$58 / mth for **15** staff

\$5 / staff / mth thereafter

INCLUDES EVERYTHING IN
ESSENTIAL, PLUS:

- ✓ Custom Reports
- ✓ Approval Groups
- ✓ Multiple Organizations
- ✓ Custom Integrations
- ✓ Mobile Application

COMPLETE

\$138 / mth for **20** staff

\$6 / staff / mth thereafter

INCLUDES EVERYTHING IN
PROFESSIONAL, PLUS:

- ✓ Employee e-Rostering
- ✓ Attendance Tracking
- ✓ Location Tracking
- ✓ Fingerprint Tracking*
- ✓ Corporate Training

Pricing (continued)

- * Each fingerprint scanning device sold separately at \$1,888 SGD.
- Attendance Tracking is free with barcode scanner.
- Each Barcode scanner device sold separately at \$108 SGD.
- Onetime 1 year of Data migration, setup and Training provided at
 - 1-10 staff -> \$250 per staff
 - 11-30 staff -> \$200 per staff
 - 31-50 staff -> \$9000 (pro rated by no. of staff)

Need More?

We offer a full suite of value-added services. Contact us for more details.

Enterprise Training

On-site Deployment

White-Labeling

Custom Domains

Full Custom Themes

Volume Discounts



Few Case Study



Wellness Health Products

Overview

- Energia is a health brand that helps people sleep well.
- Some of their products include:
 - mattress pad, comforter, Pillow,
 - Socks, Eye Mask, Gloves, Neck Support,
 - Beads, Corset, singlet &
 - many more...
- Energia has more than 4 outlets, 1 consignment outlet.
- Products are stored in more than 7 locations.

Problems Faced

- All the sales in various outlets are manually recorded.
- There is always data entry problem
- Management can never have real-time reports to make informed decisions
- Too many paper work caused too much of delays, over time of staffs & always delayed processing time of Invoicing, commission, payroll etc....
- Sales Staff complex Commission management
- Loss of products and unable to track them

Solution Implemented

- Inventory module tracked the products, variants in all locations including consignment locations.
- POS – Point of Sale used by sales staff at various outlet, on hand held devices.
- Management has Real-time info. on sales, product stock balance, staff movement in all locations including consignment locations from anywhere anytime
- Automated commission computation on HRM and Payroll management. Integrated the sales with Accounting software.
- Able to make better business decision, Saved time, eliminated human error



Well Known French
Beauty & Skincare
Products
Since 1860 Paris

Overview

- Crème Simon is a French brand that is in business of Beauty & Skincare Products.
- Some of their products include:
 - Skin & beauty cream products
 - Cleanse, Hydrate, Treat, protect
 - Tea products
 - Skin, Beauty, Purify, Relax
 - Supplements
 - Feel, Look, Rest
 - many more...
- Products are sold in about 3 locations & few consignments.

Problems faced

- All the sales in various outlets are manually recorded. Sales from eCommerce & product stock management was difficult to handle
- There is always data entry problem
- Management can never have real-time reports to make informed decisions
- Too many paper work caused too much of delays, over time of staffs & always delayed processing time of Invoicing, commission, payroll etc....
- Loss of products and unable to track them
- Delay in Salary computation because of Commission computation.

Solution Implemented

- Inventory module tracked the products, variants in all locations including consignment locations.
- POS – Point of Sale used by sales staff at various outlet, on hand held devices. Integrated the sales with Accounting software.
- Management has Real-time info. on sales, product stock balance, staff movement in all locations including consignment locations from anywhere anytime
- Automated commission computation & Payroll. Staff Leave, Claims, Rostering automated.
- Integrated with eCommerce for real-time sales update with POS & Inventory of all locations island wide.



Well Known
Salon & Beauty Products
established 1985

Overview

- Team Salon is a award winning Salon brand that is in business of Salon & Beauty Products.
 - They have 7 Salon outlets in Singapore
 - Beauty products
 - Distributer of award winning Aveda products in Singapore.
- They currently have a stable legacy POS in all outlets that is desktop based In user for more than a 10 years.

Problems faced

- All the sales in various outlets are in POS and are manually compiled.
- There is always data entry problems
- Management can never have real-time reports to make informed decisions
- Staffs punctually are not tracked. Staffs commissions are not computed as they are complex and staff works are various outlets...
- Staffs Leave are tracked only by Admin and are tedious for staff to apply for leave. Payslip are manually produced for their 50 staffs.

Solution Implemented

- An desktop App installed on POS system to fetch the daily sales figures of each staff
- Have real-time info of staff clock in/out of the system
- Publish this info with Asalta Cloud HRM software to compute commission, sales, leave, Rostering, Payroll etc..
- Management has Real-time info. on sales, product stock balance, staff availability in all locations from anywhere anytime



Well known Women's Fashion Boutique

Overview

- POIS is a boutique women's fashion brand that showcases some of the finest women fashion label from France.
- Women clothing
- Products are sold in 3 locations & through 2 eC0mmerce.

Problems faced

- They have 2 cloud software's to manage their staff rostering and Staff payroll
- Staff rostering system is limited and unable to cater to their needs.
- They have to use paperwork to manage some of them. Which caused too much of delays, over time of staffs & always delayed processing time of commission, complex leave & rostering mechanics & payroll etc....
- Staff unable to track staff punctuality on their shifts

Solution Implemented

- Asalta Rostering System with highly flexible leave & claims system with ability to track punctuality of staffs
- Highly flexible leave management module that managed their complex operations
- Integrate Inventory system with their eCommerce for real-time sales update with POS & Inventory for all 3 locations island wide.



Well Known
Face SPA & beauty
products

Overview

- Porcelain is a leading face sap brand that has its own Beauty & Skincare Products too.
- Some of their services & products include:
 - Acne / Congestion
 - Dull Skin
 - Hydration
 - Repair
 - Anti Aging
 - Acne Scars
 - Pigmentation
 - Spa Etiquette
 - Many more...
- Porcelain has 3 outlets & working on to opening another 3 outlets in next 12 months.

Problems faced

- They have different cloud based software's to manage different aspects of their business operations
 - Inventory for (Manufacturing) & product management
 - POS (Mind body online)
 - HRM & Payroll (Just login & payroll easy)
 - CRM
 - Rostering
- None of their software's they use can give them operational efficacy and solve all their problems.
- Management can never have real-time reports to make informed decisions as data is across all software's.
- Delays in computation on commission, payroll etc...

Solution Implemented

- Asalta's end to end solution implemented to act as one stop solution for Inventory, POS at various outlets, Commission management for staffs, Customer & appointment management
- Integrated the sales with Accounting software.
- Management has Real-time info. on sales, product stock balance, staff movement in all locations including consignment locations from anywhere anytime
- Automated staff commission, Payroll, Leave, Claims, Rostering, Progression, Performance review, Survey etc...
- Integrated with eCommerce for real-time sales update with POS & Inventory of all locations island wide.

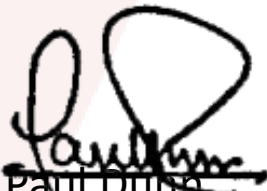


Asalta's

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- "You know in the world of software there are those that know software (let's call them 'geeks') and those who know people - that is to say they're concerned with the user's experience PLUS they are super people to work with. Arun is all three rolled into one - when you're working with Arun on a project: first you're working with someone who is simply great to work with second, you're working with someone who knows their 'stuff' third (and perhaps most importantly of all) you're working with someone who cares.

It's a great - and all too rare - combination.



Mr. Paul Dunn,
("the Wizard of WOW")
Chairman and Co-Founder of Buy1GIVE1 - B1G1
Buy1GIVE1 - B1G1

• • •

- "Asalta has provided our group of companies with outstanding, beyond expectation design and technical support which is the level of services unknown to us before. Their commitment of getting the "job" done, was beyond our initial expectations. Their effective turnaround time between job order, delivery of product and product support was phenomenal. Taken into account the project requirements to being delivered during the holiday season we can only comment the Company and its management to a job well done."

Andreas Wimmer
Chief Executive Officer and Group Managing Director,
ASC (S) Pte Ltd, Singapore

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- "Folks at Asalta have been extremely accommodating in terms of getting our web site up in time and in the look and feel we wanted. They have work relentlessly in trying to meet my aggressive timeline and fixing bugs on a quick turn around that meet our business need. I endorse their quality and timeliness, I recommend them for your web or e-commerce development unequivocally.

/* Two thumbs up /* "

Meng Yang

Speaking Roses Singapore Pte Ltd

• • •

- "Excellent technical capabilities with quick and immediate services. I'll recommend Asalta to anyone who wants quality and fast online or technical services."

Ms. Amy Tan,
Senior Brand Executive.
Publicis Modem Singapore

More about us

You can know more about us by visiting our website:

- Main: www.Asalta.com
- Clientele: www.asalta.com/clientele/
- Testimonials: www.asalta.com/clientele/testimonials/
- Contact:
 - Email: arun@asalta.com
 - Mobile: +65-8284-8659



Asalta

Software Ownership Purchase Proposal

AsaltA

Asalta is empowering retailers and wholesalers with end to end commerce solution for all their tech needs for operations & revenue generation, in today's modern eCommerce & m-Commerce era.

Asalta beautifully fuses Brick & Motor & e/m Commerce. Helps in point of sale, inventory management operations, human resource management, rostering, payroll, multi channel sales, customer management, eCommerce, m-Commerce, open new channels of revenue stream and other critical business applications in one central core for their business operations.

Asalta is a cloud-based end to end system for retailers and wholesalers that want effortless commerce.

Problem

The Retail & Wholesale industry today does not have one solution to automate their operations and to support them to improve on their revenue.

There are too many individual software's that solve only one of their many problems. There are bigger players but their pricing are too far fetch for SME Retail & Wholesale to even think of it.

This causes Retail business to difficult to grow, loose money and in some cases even close down as a result of lack of end to end automation support.

Sooner or later there should be some one to provide automation to improve productivity in operations and help them improve their revenue through multiple channels of sales

Solution

Asalta is one stop solution for retail and wholesale business. Asalta is the only software automation a retail & wholesale industry need to think off when they are in business.

Asalta is an centralized Inventory Management System that connects to Point of sale for one or multiple outlets. It connects to existing eCommerce and opens up mobile Commerce, and multiple channel sales.



Appointment Booking, MarketPlace & Biometric coming very soon

Asalta Price Advantage

- Asalta HRM is eligible for 70% grant from SPRING SINGAPORE - with effect from January 2018.
- Client only pay 30%

Client Industries & Products used

POS & Inventory	HRM
<ul style="list-style-type: none">• Cosmetics Brand (using Since 2016)• Health products (using Since 2015)• FMCG x 3 (using Since 2017)• Prospects<ul style="list-style-type: none">• Cosmetics Brand• Unmanned Book Store	<ul style="list-style-type: none">• Cosmetics (using Since 2016)• Health products (using Since 2015)• Fashion Boutique (using Since 2017)• Salon (using Since 2016)• Professional Service x 3• Prospects<ul style="list-style-type: none">• SME Manufacturing• SPA with 3 outlets + 3 new outlets• Professional Payroll Company• 100's Current clients of our reseller

Client Industries & Products used

CRM	Omini Channel – eCommerce
<ul style="list-style-type: none">• Cosmetics (using Since 2016)• Health products (using Since 2015)• Professional Service x 4• Prospects<ul style="list-style-type: none">SPA with 3 outlets + 3 new outletsProfessional Payroll Company	<ul style="list-style-type: none">• Cosmetics (using Since 2017)• Prospects• Fashion Boutique• Health Products• Cosmetics

Client Industries & Products used

Procurement

- Building Maintenance (using Since 2015)
- Printing Companies (using Since 2017)

Pricing Model 1 – POS Source Code

- 100% Source Code for POS system
- Web App, Offline POS App for Windows POS PC
 - Single Tennent, Multi-tenant, Subscription model, Licensed model
- Amount in figures: SGD \$150,000/-
- Amount in words: Singapore Dollars One Hundred and Fifty Thousand only
- Android and iOS POS Apps
 - Single Tennent, Multi-tenant, Subscription model, Licensed model
- Amount in figures: SGD \$120,000/-
- Amount in words: Singapore Dollars One Hundred and Twenty Thousand only

Pricing Model 2 – Full End to End System

- 100% Source Code for the entire End to End system
- 100% All clients using any of the full systems
- Web Apps, Mobile Apps for iOS and Android
 - Single Tenant and Multi-tenant, Subscription model, Licensed model
- Amount in figures: SGD \$2,100,000 /-
- Amount in words: Singapore Dollars Two Million and One Hundred Thousand Dollars only

Terms & Conditions

- Terms & Price are negotiable
- All information mentioned in this Proposal are Valid Only till 31st March 2018.
- Asalta Technologies Pte. Ltd. reserves the right to change the prices anytime without any prior notice.

Contact

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